

charles SCHWAB



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Charles Schwab Pricing Guide for Individual Investors

Pricing information in this *Guide* supersedes prior versions.

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How to Reach Us:

By Phone:

Schwab by Phone™: To reach an Investment Professional or to use our automated phone services, call **1-800-435-4000**.

TeleBroker®: For access to our automated touch-tone services, call **1-800-2SCHWAB (1-800-272-4922)**.

For services in 中文: **1-800-662-6068**

For services in español: **1-800-786-5174**

International clients: For services in English, 中文 or español, call **1-415-667-8400**.

By Web and Wireless:

www.schwab.com

chinese.schwab.com

www.schwab-global.com

www.schwab.co.uk

Web-enabled phone: Look for Schwab on your phone's web menu.

PDA: Consult www.schwab.com/wireless on your desktop.

Schwab reserves the right to change or waive fees at our discretion, subject to notification in accordance with applicable laws and regulations.

Introduction

Schwab provides a broad range of value-added services, some of which have associated fees. This document provides you with an overview of standard pricing for commission rates, transaction fees, and key account charges and service fees.

Information detailed in this *Guide* also applies to international clients (clients residing, or who later move, outside the U.S., its territories and possessions). Commissions and fees described in this *Guide* are stated in U.S. dollars. Not all products and services are available in all countries, and may be subject to country-specific restrictions. A separate pricing guide applies to clients associated with Charles Schwab, Hong Kong, Ltd.

Certain clients may have a different pricing structure based on assets or activities in their accounts at Schwab.

Definitions

Accounts of Your Household—Accounts that have been linked in accordance with Schwab’s householding guidelines. Schwab makes a reasonable effort to automatically link qualified accounts of persons with the same last name at the same home address, including accounts held at certain Schwab affiliates.

Schwab aggregates the balances and activities of Accounts of Your Household to determine for your brokerage accounts: the interest rate that certain cash balances receive, whether those accounts may qualify for certain fee waivers, and whether those accounts may qualify for certain benefits or features (“Household Calculations”).

Schwab may consider other accounts to be in your household upon your request if account holders are in the same family, there is a dependent relationship, or in certain other similar instances at Schwab’s discretion. You are responsible for identifying accounts that should be linked for purposes of determining Accounts of Your Household and Household Calculations. For example, if you or other members of your family who reside at your home address have a different last name (including a spouse, if applicable), you need to contact Schwab to request that we combine your accounts for purposes of Household

Calculations. If an account is added to Accounts of Your Household, any impact on Household Calculations may not take effect until the following quarter.

Householding rules applicable to fiduciary accounts are as follows: IRA, Custodial and certain Trust accounts that meet Schwab's householding guidelines generally will be automatically included in Accounts of Your Household and Household Calculations. If you have an IRA, Custodial or Trust account and you are acting in a fiduciary capacity, it is your responsibility and not Schwab's to consider whether it is appropriate to consider the balances and activities of that account in Household Calculations, which could benefit the fiduciary account and/or other Accounts of Your Household. You must contact Schwab to request that the balances and activities of your fiduciary account not be included in Accounts of Your Household and Household Calculations if you determine that it is not appropriate.

Qualified Retirement Plan (QRP), Keogh, Company Retirement Account (CRA), Pension Trust, Individual 401(k) and 403(b)(7) accounts (collectively, "Retirement Plan Accounts") are not automatically included in Household Calculations. However, for certain services, the account holder of the Retirement Plan Account may elect to include the Retirement Plan Account in Accounts of Your Household and Household Calculations by providing Schwab with written instructions to do so. Please contact Schwab for the required form.

Automated Phone Trades—Trades placed through Schwab by Phone™ and TeleBroker®

Direct Access—A feature that allows trades to be placed directly through an electronic communications network, market maker or exchange.

Household Balance—The total combined value, over a given period of time, of the assets in Accounts of Your Household, including margin balances and other outstanding debit balances like mortgage, Home Equity Line of Credit (HELOC) and credit card balances. In order to determine qualification for any fee waiver and/or interest rate, Schwab will add up your daily Household Balances for the applicable time period, then divide this total by the number of days in the period.

Minimum Deposit Requirement—The minimum amount that must be deposited and maintained in an account to avoid account closure. For Schwab One International® Accounts and Schwab One International® Accounts for clients associated with Charles Schwab, U.K., Limited, the amount that must be maintained in an account is \$1,000—lower than the Minimum Deposit Requirement.

Online Trades—Trades placed through Schwab.com, Schwab.co.uk, StreetSmart.com®, StreetSmart Pro®, Velocity®, Schwab Wireless or Schwab software.

Minimum Deposit Requirements

Account Type	Minimum Deposit Requirement
Schwab One® Account and Schwab One® Trust	\$1,000 per account The Minimum Deposit Requirement is waived if you open a linked Schwab Bank High Yield Investor Checking® account or establish an incoming monthly transfer of at least \$100 through direct deposit or Schwab MoneyLink®
Schwab IRA (includes Traditional, Rollover, Roth and Roth Conversion accounts), Education Savings Account and Schwab One® Organization Account	\$1,000 per account The Minimum Deposit Requirement is waived if you establish an incoming monthly transfer of at least \$100 through direct deposit or Schwab MoneyLink®
Schwab One® Estate Account, Inherited IRA, Schwab Account and College Saver Account	\$1,000 per account
Schwab One® Custodial Account and Custodial IRA	\$100 per account
Schwab One International® Account	\$25,000 per account
Schwab One International® Account for clients associated with Charles Schwab, U.K., Limited	\$10,000 per account

Accounts Not Subject to Minimum Deposit Requirement

The Minimum Deposit Requirement does not apply to the following account types: SEP-IRA, SARSEP-IRA, SIMPLE IRA, Qualified Retirement Plan, Keogh, Company Retirement Account, Pension Trust, Individual 401(k) and 403(b)(7) accounts.

Commissions and Transaction Fees¹

Stocks and Exchange-Traded Funds per Executed Trade	
Note: Schwab Exchange-Traded Funds™ are subject to lower commissions. See next table.	
Online²	\$8.95
Automated Phone	Online commission plus \$5
Broker-Assisted	Online commission plus \$25

Schwab Exchange-Traded Funds™ per Executed Trade³	
Online	\$0
Automated Phone	Online commission plus \$5
Broker-Assisted	Online commission plus \$25

Special Stock Transactions

- Foreign stock transactions (stocks not listed on U.S. or Canadian exchanges): These trades are subject to the greater of the broker-assisted trade schedule or \$100, or 0.5% of principal. No maximum applies. Not applicable to American Depositary Receipts.
- Large block transactions (orders of 10,000 or more shares, or orders over \$500,000): May be eligible for special handling and/or pricing—please call us for information.
- Restricted stock transactions: Broker-assisted commission pricing schedule applies for all trades, including those placed online.

Mutual Fund Transaction Fees per Executed Trade

Some funds may also charge sales and/or redemption fees. Please read the prospectuses for details. You can buy shares directly from a fund company or its principal underwriter or distributor without paying Schwab's transaction or service charges (except Schwab Funds®).

No-Transaction-Fee Funds (includes funds available through the Mutual Fund OneSource® service)	
Online and Automated Phone	No service charge
Broker-Assisted	\$25 service charge per trade
Transaction-Fee Funds⁴	
Online and Automated Phone	\$49.95 per trade
Broker-Assisted	\$74.95 per trade

Note: For information about offshore funds (funds registered outside the U.S. for purchase by non-U.S. persons only), please call us.

Option Commissions per Executed Trade	
Online	\$8.95, plus \$0.75 per contract
Automated Phone	Online commission plus \$5
Broker-Assisted	Online commission plus \$25

Note: Stock or option trades resulting from an option exercise or assignment will be subject to the corresponding online commission pricing schedule.

Fixed Income Investments

Schwab reserves the right to act as principal on any fixed income transaction, public offering or securities transaction. When Schwab acts as agent, a commission will be charged on the transaction. When Schwab acts as principal, the markup is included in the bond price.

	Online Commission or Markup	Broker-Assisted Commission or Markup
New Issues, including Certificates of Deposit	\$0 (a selling concession may be included in the offering price)	
Treasury Bills, Notes, Bonds and TIPS (Secondary and Auction)	\$0	\$25
Secondary transactions for Corporate Bonds, Municipal Bonds, Government Agencies, Zero-Coupon Treasuries (including STRIPS), Mortgage-Backed Securities and Certificates of Deposit	\$1 per bond (\$10 minimum/\$250 maximum)	Online pricing plus \$25 per trade
Unit Investment Trusts	Not applicable	Sales charge applies. Please see prospectus.
Preferreds or REITs	Stock commissions and minimums apply for secondary transactions.	
Commercial Paper and Foreign Bonds	These are specialty products—please call us for information.	

Note: Large block transactions (orders of more than 250 bonds) may be eligible for special handling and/or pricing—please call us for information.

Note: Our commissions and markups may be slightly less than our published schedule shown above due to rounding.

Account Activity Fees

Fee	Amount
Late settlement	\$25
Mutual fund short-term redemption fee ⁵ : Online and Automated Phone Broker-Assisted	\$49.95 \$49.95, plus \$25 service charge
Order out of certificates (for U.S. and Canadian securities): Physical certificates* Book entry held at transfer agent (Direct Registration System)	\$50 per certificate \$0 per issue
Order out of certificates (for foreign securities): Physical certificates	Variable fee (based on the location of the transfer agent)
Restricted stock re-registration/gifting	\$75 per transfer
Schwab Proprietary Non-Sweep Money Funds, including Schwab Value Advantage Investments [®] (SVAI): Schwab-initiated redemptions ⁶ Failure to maintain required minimum balance in certain Schwab Proprietary Non-Sweep Money Funds, including SVAI (check prospectus for minimum balance requirements)	\$10 per redemption \$5 per month
Security reorganization: Voluntary* Post-effective*	\$39 \$39
Transfer (out) of assets: Full Partial	\$50 per account \$25 per account
Transfer of title for certificates (re-registering securities held in certificate form)	\$25 per position

*See Special Service Fee Waivers.

Cashiering and Administrative Services Fees

Fee	Amount
Overnight and/or bulk deliveries	\$20 or more, subject to delivery speed and/or package size
Non-sufficient funds/returned item	\$25
Wire transfer: Outgoing [†] Incoming	\$25 per transfer No fee

[†]See Special Service Fee Waivers.

Custody Fees

Fee	Amount
Alternative investments [†] (Effective May 1, 2010)	\$250 annual maintenance fee per position; \$500 maximum per account \$100 transaction fee
Non-transferable securities ⁷	\$1 per month per position
Physical certificate custody fee	\$50 per year per position
Restricted stock	\$150 per year per position

[†]Alternative investments include (list is subject to change): promissory notes; limited partnerships; private limited partnerships; limited liability companies; private common, preferred and convertible preferred stock; private bonds; private warrants; private placements; and private REITs. State of Israel bonds and church bonds, which are considered non-standard assets, are subject to the \$100 transaction fee only.

Fee Collection Process for Alternative Investments

Effective May 1, 2010, the custody fee billing process for alternative investments will change from an advance annual billing to an annual billing in arrears. The new custody fees will apply beginning May 1, 2010, and will be charged annually as follows:

- At the end of September 2010, or shortly thereafter, a partial year's billing (five-twelfths) of the new custody fee will be charged for the period of May to September 2010.

- At the end of September 2011, the full custody fee will be charged for the period of October 2010 to September 2011, and annually thereafter.

Special Service Fees

Exchange Process Fee—This is a fee Schwab charges to offset fees imposed on us by national securities and self-regulatory organizations or by U.S. option exchanges.

The Securities and Exchange Commission (SEC) assesses transaction fees on national securities exchanges and self-regulatory organizations based on the aggregate dollar amount of sales of certain securities. The SEC recalculates the amount of this fee periodically—at least once per year but sometimes more often. National securities exchanges and self-regulatory organizations offset the transaction fees by charging their member broker-dealers such as Schwab, and we, in turn, offset this fee by charging you an Exchange Process Fee for covered sell transactions.

U.S. option exchanges charge Schwab and other broker-dealers per-contract fees for purchases and sales of exchange-listed options. The exchanges may charge these fees even on transactions executed on other exchanges, which can result in multiple fees being imposed on Schwab for a single transaction. Schwab offsets these fees by charging you a single Exchange Process Fee for each covered transaction.

After October 1, 2010, any Exchange Process Fee that appears on your trade confirmation for a sale of an exchange-listed option will combine the offsets for the fees charged both by the U.S. option exchanges and by the national securities and self-regulatory organizations.

Schwab's Exchange Process Fee will rise or fall periodically depending upon the rates set by the SEC or by the U.S. option exchanges, as applicable.

Transaction Fee—This fee includes either fees charged for purchases and sales of certain mutual fund shares or fees charged for purchasing U.S. Treasury obligations via the auction process. The amount of this fee will appear on your trade confirmation.

American Depositary Receipt (ADR) Fee—Banks that custody ADRs are permitted to charge ADR holders a fee. Fees collected from Schwab by the Depository Trust Company for an ADR will be automatically deducted from your Schwab account(s) and shown on your account statement(s) as “ADR Pass-Thru Fee.”

Special Service Fee Waivers

- Security order out and security reorganization fees: Fees are waived with \$500,000 or more in Household Balances, or 36 or more stock or option trades per year in Accounts of Your Household.
- Wire transfer fee: With \$100,000–\$499,999 in Household Balances, you will receive three free online domestic wire transfers per quarter; with \$500,000 or more in Household Balances, or 36 or more stock or option trades per year in Accounts of Your Household, you will receive three free domestic wire transfers per quarter.

Endnotes

- ¹ Excluding mutual funds, commissionable trades that execute over more than one day will be charged a separate commission for each additional day; each separate commission will apply to the portion of the trade executed on the corresponding additional day. Trade orders for which price or quantity are changed by the client and, as a result, execute over multiple trades on the same day are each charged a separate commission.
- ² Up to 999,999 shares can be placed per trade.
- ³ The Schwab Exchange-Traded Funds™ (Schwab ETFs) are distributed by SEI Investments Distribution Co. (SEI). Charles Schwab Investment Management, Inc. (CSIM) serves as the registered investment adviser to Schwab ETFs. CSIM is a wholly owned subsidiary of The Charles Schwab Corporation and an affiliate of Charles Schwab & Co., Inc., none of which are affiliated with SEI.
- ⁴ Standard fees apply on both transactions when placing simultaneous orders to sell one or more transaction-fee fund(s) and purchase additional transaction-fee fund(s) with the proceeds.

- ⁵ Schwab's short-term redemption fee will be charged on redemption of funds purchased through Schwab's Mutual Fund OneSource[®] service (and certain other funds with no transaction fee) and held for 90 days or less. Schwab reserves the right to exempt some funds from this fee, including certain Schwab Funds[®], which may charge a separate redemption fee, and funds that accommodate short-term trading.
- ⁶ Occurs, at Schwab's sole discretion, when no other cash assets or margin credit balances are available in a customer's account to cover transactions such as Schwab One[®] checks, security purchases, Visa[®] debit cards, AIP investments and electronic funds transfers.
- ⁷ A non-transferable security is a security for which there has been no transfer agent for three years or longer.

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